



Supply Chain Tech Summit: Forging the Tech-Driven Future

Wednesday, 24th May, 2023
Grosvenor House Hotel, Dubai Marina

The supply chain industry is rapidly evolving, driven by the pandemic-related shifts and propelled further by the ongoing advancement of technology. From robotics and automation to artificial intelligence and machine learning, new innovations are revolutionising the way goods are transported, stored, and delivered. The objective of the Supply Chain Tech Summit is to explore these exciting developments, the challenges and opportunities facing the industry, and discuss the role of private capital in fuelling innovation and growth. With the supply chain industry offering a wealth of investment opportunities, the strategies and best practices used by startups and established companies to transform the industry, and secure funding will be examined. By bringing together investors, entrepreneurs, and thought leaders, the summit looks to spark new ideas, and further catalyse the growth and success of the supply chain technology space.

Agenda

- 9:30am – 10:00am **Registration, Networking & Breakfast**
- 10:00am – 10:05am **Welcome Remarks**
Tushar Singhvi, Deputy CEO & Head of Investments, Crescent Enterprises
- 10:05am – 10:40am **Keynote: Unlocking the Potential of Robotics in Supply Chain**
Damion Shelton, Co-Founder & CEO, Agility Robotics

PANEL 1

Legacy Meets the Future: Navigating the Opportunities of Supply Chain Evolution

10:40am – 11:10am

The panel discussion will focus on the challenges and opportunities facing legacy supply chain companies as they adapt to the changing operational and technological landscape. The panellists will discuss their unique perspective that comes with a long-established presence in the industry, and will share insights on the key strategies and best practices for modernising and optimising legacy supply chains to meet the demands of the future.

- Moderator: **Charupriya M. Chahal**, Director, CE-Operates, Crescent Enterprises
- Speakers: **Abdulla Al Hashimi**, Chief Operating Officer - Parks and Zones, DP World
Andrew Hoad, Chief Commercial Officer, GulfTainer
Paul J. Gallie, Portfolio Director, AP Moller Capital
Gustavo Lacetera, Senior Engagement Manager, ALG Transport & Infrastructure

PANEL 2

Revolutionising the Supply Chain: The Transformative Future

11:10am – 11:40am

The panel discussion will explore the transformative technological future of the supply chain, and the ways in which emerging technologies, such as AI and robotics, will impact and revolutionise the supply chain. The panellists will provide insights into the cutting-edge trends, tools, and practices that are shaping and disrupting the industry.

- Moderator: **Karthee Madasamy**, Founding Managing Partner, MFV Partners
- Speakers: **Fadi Amoudi**, Founder & CEO, IQ Fulfilment
Gaurav Biswas, Founder & CEO, Trukker
Nissrine Elqobai, Co-Founder, ENY Consulting
Puneet Kumar, Head of Supply Chain & Logistics, Roche



COFFEE BREAK

11:40am – 11:55am

PANEL 3

Beyond the Doorstep: The Future of Last-Mile Delivery

11:55am – 12:25pm

The panel discussion will explore the critical role of technology in optimising last-mile delivery, the final and often considered the most important leg of the supply chain. The panellists will share insights into the latest innovations and best practices for streamlining last-mile delivery, and will discuss the key challenges and opportunities facing businesses as they seek to meet the growing demands of consumers for fast and reliable delivery.

Moderator: **Kushal Shah**, Managing Director, Corporate Venture Capital, e& Capital

Speakers: **Ashish Jain**, Chief Financial Officer, Careem
Nader Museitif, Chief Investment Officer, Lyve Global
Naveen Joseph, Co-Founder, iMile
Rodrigue Nacouzi, CEO & Founder, Transcorp

PANEL 4

Fuelling the Future: Venture Capital and the Growth of Supply Chain Technology

12:25pm – 12:55pm

The panel discussion will focus on the increasing role of venture capital in the growth and evolution of supply chain technology. The panellists will share their perspectives on the current state of the venture capital landscape in supply chain technology, and will discuss the challenges and opportunities facing startups and investors as they seek to navigate the rapidly-changing industry.

Moderator: **Tushar Singhvi**, Deputy CEO & Head of Investments, Crescent Enterprises

Speakers: **Abdulaziz Shikh Al Sagha**, General Partner, BECO Capital
Anand Prasanna, Managing Partner, Iron Pillar
Nader Bekhouche, Senior Principal - Investment (Growth Equity), Investment Corporation of Dubai
Walid Mansour, Co-CEO, Middle East Venture Partners (MEVP)

LUNCH & NETWORKING

1:00pm – 3:00pm

About the Supply Chain Tech Summit:

Held under the Tagline 'Forging the Tech-Driven Future,' CE-Ventures, in collaboration with Arabian Business, hosts insightful panel discussions from industry experts discussing transforming the supply chain sector with cutting-edge technologies such as artificial intelligence, blockchain, internet of things (IoT), and robotics, and how these technologies are being used to increase efficiency, reduce costs, and improve customer satisfaction.

Regional and global investment experts, including SWFs, institutional investors, VCs, and family offices, will discuss their investment strategies and the opportunities in the sector.

With a focus on tech-enabled solutions, CE-Ventures, the corporate venture capital platform of Crescent Enterprises, is committed to supporting innovative startups in the supply chain sector. Through the Supply Chain Tech Summit, CE-Ventures aims to foster a collaborative environment for startups, investors, and industry leaders to exchange ideas and explore breakthrough technology solutions and investment opportunities.

The Supply Chain Tech Summit is designed to support the growth and development of the supply chain ecosystem in the region and beyond by providing a platform for supply chain professionals, founders, investors and technologists who are interested in staying ahead of the curve in this fast-paced sector.



SPEAKERS

Bios listed in alphabetical order.



Abdulaziz Shikh Al Sagha

General Partner, BECO Capital

Abdulaziz Shikh Al Sagha has been an active investor in the venture capital space since 2012. He is a General Partner at BECO Capital, a MENA focused early-stage venture capital firm with c.\$450m AUM. Abdulaziz is also a co-founder and managing partner at Oryx Ventures, a family office focused on growth-stage investing in US technology companies such as Cohesity, DataRobot, Palantir and Beckley Psytech. He holds a BSc in Business Management from Kings College London.



Abdulla Al Hashmi

Chief Operating Officer - Parks and Zones, DP World

Abdulla Al Hashmi oversees Jebel Ali Free Zone (Jafza), Dubai Auto Zone (DAZ) and National Industries Park (NIP). As part of the organisation, he took on various roles, the last being Head of Business Intelligence, at DP World UAE in 2020. With accurate data and precise analysis, Al Hashmi reinforced the company's growth and enhanced Dubai and Jebel Ali's trade competitiveness despite all market challenges. During the peak of the pandemic, he pioneered an integrated dashboard that gave accurate indicators to decide the best approach for the organisation to facilitate supply chain continuity. His achievements include developing DP World's centralised customer care framework and formulating the vision and strategic plans of the Dubai Traders Market.



Anand Prasanna

Managing Partner, Iron Pillar

Anand has been investing in technology companies in India and rest of Asia for over 15 years. He brings with him a strong network of business relationships in Asia Pacific and the Middle East. Anand led Iron Pillar's investments in Curefoods, Skill Lync, FreshToHome, Servify and NowFloats.

Before co-founding Iron Pillar, Anand led the Asia office of Morgan Creek in Shanghai where he had a first-hand view of the rising tide of technology companies in China. Prior to Morgan Creek, Anand had investing stints at Squadron Capital, Hong Kong and Sequoia Capital, Bangalore where he backed technology businesses and venture funds in India as well as South-East Asia and Australia. Anand worked with McKinsey & Co. in their India office before starting his investing career.

Anand earned his PGDBM from Fore School of Management, New Delhi and a BBA from University of Kerala.



Andrew Hoard

Chief Commercial Officer, GulfTainer

With 35 years experience within the transportation industry, he has been based in 8 countries in Asia Pacific, Europe, the Americas and the Middle East, which has included executive positions within DP World, CSX Corporation and the P&O Group. Prior to joining GulfTainer, Andrew served as CEO for DP World Asia Pacific and as Chief Network Officer (CNO) for their global supply chain and logistics function.

With a keen interest in both investment in physical infrastructure and also the development of digital infrastructure, Andrew has over the years led a number of port concession bids, and served as President of the Digital Freight Alliance. He is a frequent speaker on Asian trade and digital innovation.

A graduate of Cambridge University, Andrew has logistics qualifications from the Institute of Chartered Shipbrokers, and has participated in executive programmes at MIT, IMD Business School, the National University of Singapore and Case Western Reserve University.



Ashish Jain

Chief Financial Officer, Careem

Ashish is an experienced startup leader who has helped lead two large Unicorns, Careem and Snapdeal over the past few years. Ashish has been instrumental in ensuring Careem ride hailing business became profitable and helped Careem evolve into a super app offering multiple services. Ashish's ambition is to ensure Careem goes from strength to strength and is the largest consumer internet platform in the region.

Prior to this, Ashish was the Senior VP of Finance at Snapdeal, looking after finance, legal, M&A and investor relations. Ashish has been an Associate Partner with McKinsey and Company, Singapore, where he was responsible for defining strategies and M&A for TMT companies across Asia. Before McKinsey, Ashish was Director, Business Development & Performance Management for Telenor's Asia operations based in Bangkok. Ashish has also served as Associate Director for 4 years at UBS London and Mumbai and at Altera's California office as a Product Marketing Manager.

Having advised and worked with firms across the Middle East, Europe, Asia and the United States in the past, Ashish brings over two decades of operational experience, management consulting, and investment banking in the TMT sector across Careem, McKinsey, Telenor, UBS, Snapdeal and Altera.

Ashish holds an MBA from INSEAD and a Bachelor of Science in Electrical Engineering from the University of Texas at Austin.



Charupriya M. Chahal

Director, CE-Operates, Crescent Enterprises

Charupriya Chahal is responsible for Crescent Enterprises' operating companies and heads CE – Operates. In her role, she is responsible for the portfolio management, long term strategy, expansion, and future growth of the platform. She has about 20 years of global experience across Private Equity, M&A and Corporate Finance and Investing in Infrastructure spanning across 6 continents and more than 50 countries. She has executed deals ranging from millions to billions of dollars in the infrastructure space, both as M&As as well as greenfield concessions.



Damion Shelton

Co-Founder & CEO, Agility Robotics

Damion Shelton is the co-founder and Chief Executive Officer of Agility Robotics, makers of Digit, the first commercially available bipedal robot made for real-world logistics work. Damion is a multifaceted roboticist focused on building automation solutions that solve real world challenges, starting with improving logistics and warehouse operations. Prior to Agility, Damion co-founded threeRivers 3D, where he served as CTO and designer of a low-cost, high-volume laser scanner for novice users in the healthcare space. Damion holds a Ph.D. in robotics from Carnegie Mellon University.



Fadi Amoudi

Founder & CEO, IQ Fulfillment

Fadi Amoudi, a successful entrepreneur with a track-record of establishing online and offline enterprises across the Middle East, is the Founder & CEO of IQ. IQ is a log-tech company out of Dubai, UAE both an operational and a technology company focusing on e-commerce logistics. Drawing from his extensive FMCG background, Fadi set his sight on transforming the supply chain capabilities in the MENA region, and contributing to the exponential growth of the E-Commerce sector by addressing its main hurdle; fulfillment.

The IQ trio of businesses namely IQ Fulfillment, IQ Robotics & IQ Hybrid aim to be the first in the region to offer and leverage the latest logistics technologies powered by Robotics and AI to offer cutting-edge customized solutions at a cost-efficient level.



Gaurav Biswas

Founder & CEO, TruKker

Before imagining TruKker, Gaurav spent 12 distinguished years with pre-eminent international consulting firms such as Arup and AECOM, a Fortune 500 consulting major where he went on to become the youngest Director at the age of 32. TruKker, an Uber for trucks, addresses unmet needs in the land-freight sector in the MENA.

Since its foray into UAE in 2016, and then expanding to the neighboring markets of KSA & Egypt, TruKker has scaled up its operations further in Oman, Bahrain, Jordan, Turkey, Kazakhstan and Poland serving 800+ B2B clients with 55,000+ Trucks inducted on the platform.

As TruKker's CEO, Gaurav is responsible for all commercial and operational targets of the firm hustling for its growth. Under his stewardship, the firm has evolved to become the numero uno digital freight network in the region.

Gaurav has also spearheaded TruKker's fund-raising efforts culminating into three successful institutional rounds led by marquee investors including Mubadala, ADQ, Investcorp, STV, RTF, IFC among others.



Gustavo Lacetera

Senior Engagement Manager, ALG Transport & Infrastructure

More than 18 years of experience across international Transportation and Logistics companies and specialized in Transportation and Supply Chain Consulting. Gustavo has a strong background in Transportation and is exposed to latest transport trends, best practices, and Supply Chain solutions. He has been leading and supporting different types of projects for global big clients such as: Transportation operating model definition, TMS implementations globally, Transportation 4PL implementations, among others.

**Karthee Madasamy**

Founding Managing Partner, MFV Partners

Karthee is the Founding Managing Partner at MFV Partners, a US-based, early-stage deep tech venture fund targeting technology startups that are disrupting traditional industries like Logistics, Automotive, Manufacturing, and others. Karthee invests in frontier-tech startups in Robotics, Artificial Intelligence, Energy, Quantum Computing, and data platforms. He represents MFV Partners' investments in PsiQuantum (Quantum Computing Hardware), Agility Robotics (Humanoid Robotics for Manufacturing), and Sun Mobility (EV Tech platform) among others.

Before MFV, Karthee spent 11 years as a Corporate Vice President and Managing Director at Qualcomm Ventures where he invested across the US, Israel, and India. He started Qualcomm Ventures' investment activities in both Israel and India. Some of his notable investments include Waze (acquired by Google), MapMyIndia (NSE: MAPMYINDIA), Validity Sensors (acquired by Synaptics), and BORQS (NASDAQ IPO), among others. He continues as an independent director at MapMyIndia.

Before Qualcomm Ventures, Karthee led technical and product marketing roles in three semiconductor and wireless startups in Silicon Valley in the areas of 3G, WiFi, and Bluetooth.

Karthee has a bachelor's in electronics and communication engineering from the College of Engineering, Guindy in Chennai, India, and a master's in electrical engineering from the University of Michigan. Karthee also holds an MBA from the University of Chicago Booth School of Business. Karthee is also a Kauffman Fellow.

**Kushal Shah**

Managing Director, Corporate Venture Capital, e& Capital

Kushal Shah is one of the founders of Dubai Angel Investors and an investment committee member of several VC firms. He is one of the pioneers of venture investing in the MENA region and has a well established reputation with founders and investors. Prior to joining e&, he was also the head of digital and technology at RolandBerger for the Middle East and Asia.

Kushal studied economics at Cambridge University (UK) and is also a chartered accountant. He enjoys participating in technology disruption and expects the next 5-10 years to be the most transformative we have ever seen.

**Nader Bekhouche**

Senior Principal - Investment (Growth Equity), Investment Corporation of Dubai

Nader Bekhouche leads global venture and growth investments at Investment Corporation of Dubai, the principal investment arm of the government of Dubai. Nader has 15 years venture capital, private equity and M&A experience. Prior to joining ICD in 2015, Nader held roles at Bank of America Merrill Lynch in the investment banking division and at Advent International in the Paris office.

Nader holds a Master in Management from the EDHEC Business School (France) and a Master of Science in Finance from the EBS Oestrich-Winkel (Germany).

**Nader Museitif**

Chief Investment Officer, Lyve Global

As Chief Investment Officer of Lyve, Nader leads all M&A, investments, and corporate development activities with a focus on expanding Lyve's footprint across markets and diversifying its product offering. With a track record of leading major growth initiatives, Nader's mission is to seek out healthy partnerships and identify strong synergies for long-term growth.

In his role as Head of Product and Business Development at Hub71, Nader led the efforts to develop a robust and growing entrepreneurship ecosystem in Abu Dhabi and the UAE. Nader's main focus at Hub71 was to build new programs and partnerships that unlock entrepreneurial potential, working with government, investors, corporates, and academia to channel value to startups.

As head of Business at Uber for Middle East and North Africa, Nader led Uber's business development and commercial efforts to ensure growth across the MENA region. This included fundraising, strategic partnerships and business development across strategic verticals like driver supply, payments, fintech, travel, etc.

Prior to his role at Uber, Nader was the Director of M&A and Franchising for Aramex. Driving the company's corporate development strategy and global expansion efforts, Nader led large projects to help the company expand into new markets through acquisitions, investments, joint ventures, and franchising.

Nader is passionate about the MENA tech space, angel investing and mentoring startups. He holds a bachelor's degree in industrial engineering from the University of Toronto and an MBA from Cranfield School of Management, UK.



Naveen Joseph

Co-Founder, iMile

Naveen has proven to be an invaluable asset to iMile, a prominent e-commerce logistics start-up dedicated to bridging the gap between China and the global market.

Throughout his career, Naveen has consistently demonstrated exceptional performance and a strong commitment to excellence in his field. His unwavering drive to continuously improve processes has been instrumental in propelling iMile's rapid expansion and establishing fruitful collaborations with major e-commerce players.

Within iMile, Naveen takes on multiple strategic roles, overseeing various internal departments with the primary objective of establishing scalable processes. Renowned for his methodical and process-driven approach, he possesses exceptional critical thinking abilities and a profound understanding of business dynamics. These qualities have played a pivotal role in streamlining iMile's operations and facilitating sustainable growth.

Prior to co-founding iMile, Naveen served as the Head of Operations for Fetchr, an innovative logistics start-up operating in the Middle East region. His tenure at Amazon.com, spanning over seven years, further enriched his expertise, as he assumed diverse responsibilities across multiple departments. Notably, he held a significant position as a Black Belt in Amazon's Customer Excellence system for two years, showcasing his deep knowledge and proficiency in process optimization and quality management.

Naveen Joseph's extensive experience, unwavering commitment to excellence, and deep-rooted expertise in e-commerce and logistics contribute significantly to iMile's ongoing success. As a visionary leader, he leverages his ability to drive scalable processes and his exceptional critical thinking skills to play a pivotal role within the company's esteemed management team.



Nissrine Elqobai

Co-Founder, ENY Consulting

Elqobai boasts over 26 years of expertise in international supply chain operations, with a focus on cost-effective supply chain management, vendor, and project management.

Throughout her career, she held various senior positions within Fortune 500 organisations and leading retail businesses across the Middle East, where she delivered a synchronised end-to-end supply chain approach through strategic models mirroring the set businesses' plans, to optimise ROI and manage risks.

Elqobai designed and managed seamless supply chain processes for industrial manufacturing operations. She also developed online and offline supply chains for key retail and automotive businesses in the region and beyond, including Carrefour, General Mills, Legrand, Chalhoub, Majid Al Futtaim, Toyota, Ford, and others.



Paul J. Gallie

Portfolio Director, AP Moller Capital

Capt. Paul J. Gallie has extensive experience in the shipping and port industry. Following sea-service up to the rank of Master, Paul moved ashore and has focused on port operations, refrigerated transport, project implementation, business development and investments, in Asia, Africa and Latin America. Paul joined A.P. Moller Capital as Director, Business Development based in Dubai, focusing on port and transportation investment opportunities in Africa, South and South-East Asia.

He has previously worked for Chiquita Brands International, Hutchison Ports, APM Terminals and Mitsui/Portek holding positions as Cargo Superintendent, Stowage & Scheduling Manager, Business Development Manager for the Andean Region, Port General Manager, Country Manager for Colombia and Ecuador, Managing Director of Central America, Director of Port Investments for Asia and Head of Americas.

He operated his own shipping agency and stevedoring company in The Gambia, for a number of years.

He has a Diploma in Nautical Science and gained his Masters at Liverpool John Moores University in the UK. He has continued his further education at the National University of Singapore.

Paul is a Chartered Fellow of the Institute of Logistics & Transport, an Associate Fellow of the Royal Institute of Navigation and an Associate Fellow of the Nautical Institute. He was a founder member of the British-Costa Rican Chamber of Commerce, a Board Member of the American-Costa Rican Chamber of Commerce and sat on the Executive Committee of the LatinPorts organisation.



Puneet Kumar

Head of Supply Chain & Logistics, Roche

Puneet Kumar is a Supply Chain & Logistics leader, and is passionate to augment healthcare supply chain by designing digital and innovative solutions.

He has diverse experience across various geographies as well as various industries like Shipping, Transportation, Electronics, Manufacturing, Oil & Gas and Healthcare.

He is currently with Roche Pharmaceuticals, based in Dubai UAE, as Partner- Supply Chain Region CMA [CEETRIS Central & Eastern Europe, Turkey, Indian Sub-continent, Middle East and Africa] as well as Digital Supply Chain Business Partner.

**Rodrigue Nacouzi**

CEO & Founder, Transcorp

Rodrigue founded Transcorp in 2013 by identifying the significant gap in the temperature-controlled supply chain in the UAE. His experience of working with the major supply chain businesses in the region such as Ontime Logistics, Expeditors and DHL provided him with valuable insights about the sector and global best practices. Rod has consistently demonstrated exceptional operational understanding of this complex business and as a result, Transcorp has been a standout performer in the super challenging last-mile delivery business. In addition to founding Transcorp, Rodrigue has been associated with several other entrepreneurial ventures, primarily in the sports and entertainment sectors in Lebanon.

**Tushar Singhvi**

Deputy CEO & Head of Investments, Crescent Enterprises

Tushar Singhvi leads corporate development and investments activities and is responsible for evaluating and executing new investment opportunities on behalf of Crescent Enterprises. He also manages the portfolio companies through strategy and corporate development. He has been instrumental in cultivating corporate prospects and in contributing to the development of Crescent Enterprises' strategic and operational plans within the ports and logistics, business aviation, healthcare, private equity, and venture capital verticals.

Tushar has over 18 years of global experience in investment management, corporate development, strategy development, and project management in sectors including power, logistics, oil and gas, healthcare, and infrastructure development. He has worked on a range of transactions including mergers and acquisitions, capital raising, divestitures, and debt restructuring.

Before joining Crescent Enterprises, Tushar worked with KPMG Corporate Finance in Dubai and, earlier, with an investment banking firm in London, United Kingdom. Prior to that, he spent five years in the power and infrastructure industries in Asia and Africa.

Tushar holds a Bachelor of Engineering degree from the University of Pune, India. He also holds a Master of Business Administration with distinction from the University of Oxford.

Tushar represents Crescent Enterprises in the Executive Network of the World Economic Forum's EDISON Alliance, helping mobilize joint effort and aligning priorities to enhance the case for digital investment.

**Walid Mansour**

Co-CEO, Middle East Venture Partners (MEVP)

Walid's deep involvement in the VC & Technology ecosystem in the MENA region dates back to the mid 2000s. Since 2005, Walid has been intimately involved in this transformational entrepreneurial story by participating in the setup, scale up and exit of several VC Funds and Technology companies. Walid serves as a board member and advisor to many successful internet and technology companies regionally and globally. Walid has previously worked in Public Policy (UAE Prime Ministry Office), Strategy Consulting (Booz Allen Hamilton) and Industrial & Software engineering. Walid holds a Masters in Industrial Engineering from the "Institut National des Science Appliquées" INSA de Lyon (France) and an MBA from the Wharton School at the University of Pennsylvania (USA).